



AMERICAN ACADEMY
OF ARTS & SCIENCES
AND AFFILIATES

**CONSOLIDATING FINANCIAL STATEMENTS
JUNE 30, 2022**

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

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June 30, 2022

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Independent Auditor's Report

To the Board of Directors and Audit Committee of
American Academy of Arts and Sciences and Affiliates:

Opinion

We have audited the consolidating financial statements of American Academy of Arts and Sciences (a Massachusetts nonprofit corporation) and Affiliates (collectively, the Organization), which comprise the consolidating statement of financial position as of June 30, 2022, and the related consolidating statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the consolidating financial statements.

In our opinion, the accompanying consolidating financial statements present fairly, in all material respects, the financial position of American Academy of Arts and Sciences and Affiliates as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidating financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidating financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidating financial statements, management is required to evaluate whether there are conditions or events, considered taken together, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidating financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidating financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance, and therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or taken together, they would influence the judgment made by a reasonable user based on the consolidating financial statements.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidating financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidating financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidating financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered taken together, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

AAFCPA, Inc.

Westborough, Massachusetts
November 28, 2022

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

 Consolidating Statement of Financial Position
 June 30, 2022

Assets	American Academy of Arts and Sciences			Forum for the Future of Higher Education	Consolidated Total
	Without Donor Restriction	With Donor Restriction	Total		
Current Assets:					
Cash	\$ 3,192,130	\$ -	\$ 3,192,130	\$ 45,149	\$ 3,237,279
Accounts receivable	385,211	-	385,211	-	385,211
Current portion of grants and pledges receivable	553,893	8,592,637	9,146,530	-	9,146,530
Due from/to affiliate	237,353	-	237,353	(237,353)	-
Other current assets	411,662	-	411,662	-	411,662
Total current assets	4,780,249	8,592,637	13,372,886	(192,204)	13,180,682
Grants and Pledges Receivable, net	516,637	9,940,863	10,457,500	-	10,457,500
Investments	11,673,683	62,210,286	73,883,969	2,328,720	76,212,689
Beneficial Interest in Perpetual Trust for Science	-	2,684,411	2,684,411	-	2,684,411
Prepaid Land Lease, net	446,464	-	446,464	-	446,464
Property and Equipment, net	11,639,452	-	11,639,452	-	11,639,452
Total assets	\$ 29,056,485	\$ 83,428,197	\$ 112,484,682	\$ 2,136,516	\$ 114,621,198
Liabilities and Net Assets					
Current Liabilities:					
Current portion of note payable	\$ 194,852	\$ -	\$ 194,852	\$ -	\$ 194,852
Accounts payable and accrued expenses	2,367,631	-	2,367,631	600,000	2,967,631
Total current liabilities	2,562,483	-	2,562,483	600,000	3,162,483
Note Payable, net of current portion	1,799,423	-	1,799,423	-	1,799,423
Total liabilities	4,361,906	-	4,361,906	600,000	4,961,906
Net Assets:					
Without donor restrictions:					
Operating	869,839	-	869,839	1,536,516	2,406,355
Board designated	14,505,461	-	14,505,461	-	14,505,461
Property and equipment	9,319,279	-	9,319,279	-	9,319,279
Total unrestricted	24,694,579	-	24,694,579	1,536,516	26,231,095
With donor restrictions	-	83,428,197	83,428,197	-	83,428,197
Total net assets	24,694,579	83,428,197	108,122,776	1,536,516	109,659,292
Total liabilities and net assets	\$ 29,056,485	\$ 83,428,197	\$ 112,484,682	\$ 2,136,516	\$ 114,621,198

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

 Consolidating Statement of Activities and Changes in Net Assets
 For the Year Ended June 30, 2022

	American Academy of Arts and Sciences			Forum for the Future of Higher Education	Consolidated Total
	Without Donor Restriction	With Donor Restriction	Total		
Revenues:					
Gifts and grants	\$ 3,632,150	\$ 4,887,096	\$ 8,519,246	\$ 494,159	\$ 9,013,405
Investment return designated for operations	1,634,660	1,078,404	2,713,064	-	2,713,064
Annual appeal	2,498,577	-	2,498,577	-	2,498,577
Membership dues	1,433,733	-	1,433,733	-	1,433,733
University affiliates	1,139,653	-	1,139,653	-	1,139,653
Income distribution from Perpetual Trust for Science	-	144,828	144,828	-	144,828
Other revenue	95,549	-	95,549	-	95,549
Net assets released from purpose restrictions	5,223,914	(5,223,914)	-	-	-
Subtotal	15,658,236	886,414	16,544,650	494,159	17,038,809
Norton's Woods events revenue	619,223	-	619,223	-	619,223
Less: Norton's Woods event expenses	(650,809)	-	(650,809)	-	(650,809)
Norton's Woods events, net	(31,586)	-	(31,586)	-	(31,586)
Total revenues	15,626,650	886,414	16,513,064	494,159	17,007,223
Expenses:					
Program services	7,868,502	-	7,868,502	-	7,868,502
Support services	6,013,486	-	6,013,486	-	6,013,486
Forum	-	-	-	1,880,114	1,880,114
Total expenses	13,881,988	-	13,881,988	1,880,114	15,762,102
Changes in net assets from operations	1,744,662	886,414	2,631,076	(1,385,955)	1,245,121
Other Revenues (Expenses):					
Contributions to endowment	-	4,986,523	4,986,523	-	4,986,523
Contribution income - acquisition	-	-	-	2,907,657	2,907,657
Net assets released from capital restrictions	77,116	(77,116)	-	-	-
Decrease in Perpetual Trust for Science	-	(532,166)	(532,166)	-	(532,166)
Investment returns	(4,406,752)	(8,815,301)	(13,222,053)	14,814	(13,207,239)
Less - spending policy	(272,865)	(2,440,199)	(2,713,064)	-	(2,713,064)
Total other revenues (expenses)	(4,602,501)	(6,878,259)	(11,480,760)	2,922,471	(8,558,289)
Changes in net assets	(2,857,839)	(5,991,845)	(8,849,684)	1,536,516	(7,313,168)
Net Assets:					
Beginning of year	29,552,418	87,420,042	116,972,460	-	116,972,460
Change in donor intent	(2,000,000)	2,000,000	-	-	-
End of year	\$ 24,694,579	\$ 83,428,197	\$ 108,122,776	\$ 1,536,516	\$ 109,659,292

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

 Consolidating Statement of Cash Flows
 For the Year Ended June 30, 2022

	American Academy of Arts and Sciences	Forum for the Future of Higher Education	Consolidated Total
Cash Flows from Operating Activities:			
Changes in net assets	\$ (8,849,684)	\$ 1,536,516	\$ (7,313,168)
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:			
Investment returns	13,222,053	-	13,222,053
Decrease in beneficial interest in perpetual trust	532,166	-	532,166
Contributions to endowment	(4,986,523)	-	(4,986,523)
Depreciation	1,066,324	-	1,066,324
Amortization of land lease	8,081	-	8,081
Contribution income - acquisition	-	(2,907,657)	(2,907,657)
Changes in operating assets and liabilities:			
Accounts receivable	655,551	-	655,551
Grants and pledges receivable	406,960	-	406,960
Due from/to affiliate	(237,353)	237,353	-
Other current assets	4,730	-	4,730
Accounts payable and accrued expenses	430,033	600,000	1,030,033
Net cash provided by (used in) operating activities	<u>2,252,338</u>	<u>(533,788)</u>	<u>1,718,550</u>
Cash Flows from Investing Activities:			
Cash received via acquisition	-	163,466	163,466
Purchases of investments	(18,261,032)	-	(18,261,032)
Proceeds from sale of investments	14,862,189	415,471	15,277,660
Acquisition of property and equipment	(1,160,777)	-	(1,160,777)
Net cash provided by (used in) investing activities	<u>(4,559,620)</u>	<u>578,937</u>	<u>(3,980,683)</u>
Cash Flows from Financing Activities:			
Principal payments on note payable	(168,497)	-	(168,497)
Contributions to endowment	(457,143)	-	(457,143)
Net cash used in financing activities	<u>(625,640)</u>	<u>-</u>	<u>(625,640)</u>
Net Change in Cash	<u>(2,932,922)</u>	<u>45,149</u>	<u>(2,887,773)</u>
Cash:			
Beginning of period	<u>6,125,052</u>	<u>-</u>	<u>6,125,052</u>
End of period	<u>\$ 3,192,130</u>	<u>\$ 45,149</u>	<u>\$ 3,237,279</u>
Supplemental Disclosure of Cash Flow Information:			
Cash paid for interest	<u>\$ 70,699</u>	<u>\$ -</u>	<u>\$ 70,699</u>
Property and equipment included in accounts payable	<u>\$ 772,362</u>	<u>\$ -</u>	<u>\$ 772,362</u>
Contributions to endowment included in grants and pledges receivable	<u>\$ 5,443,666</u>	<u>\$ -</u>	<u>\$ 5,443,666</u>

The accompanying notes are an integral part of these consolidating statements.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Consolidating Statement of Functional Expenses
For the Year Ended June 30, 2022

	American Academy of Arts and Sciences												Forum for the Future of Higher Education	Consolidated Total
	Program Services						Support Services							
	Projects and Studies	Publications	Events and Member Outreach	Communications	Other Program Services	Total Program	General and Administrative	Development	Facility and Conference Services	Norton's Woods	Total Support Services	Total		
Personnel and Related:														
Salaries	\$ 2,097,900	\$ 433,472	\$ 415,080	\$ 328,522	\$ 512,003	\$ 3,786,977	\$ 1,724,291	\$ 852,852	\$ 156,719	\$ 256,800	\$ 2,990,662	\$ 6,777,639	\$ 1,408,206	\$ 8,185,845
Fringe benefits and payroll taxes	554,848	135,422	109,804	75,366	126,614	1,002,054	360,565	212,910	33,374	60,840	667,689	1,669,743	-	1,669,743
Total personnel and related	<u>2,652,748</u>	<u>568,894</u>	<u>524,884</u>	<u>403,888</u>	<u>638,617</u>	<u>4,789,031</u>	<u>2,084,856</u>	<u>1,065,762</u>	<u>190,093</u>	<u>317,640</u>	<u>3,658,351</u>	<u>8,447,382</u>	<u>1,408,206</u>	<u>9,855,588</u>
Other:														
Consultants	465,246	29,814	32,019	22,137	32,682	581,898	983,233	41,783	14,758	8,202	1,047,976	1,629,874	-	1,629,874
Services	279,641	84,575	13,048	44,068	241,249	662,581	35,715	21,313	41,937	18,228	117,193	779,774	-	779,774
Occupancy	38,730	-	-	-	23,485	62,215	68,658	-	400,712	110,020	579,390	641,605	-	641,605
Office expenses	87,755	17,518	25,232	14,753	42,168	187,426	205,534	55,013	17,292	40,625	318,464	505,890	-	505,890
Printing and copying	252,409	95,914	10,129	13,569	2,875	374,896	31,401	24,041	1,079	363	56,884	431,780	-	431,780
Travel	107,958	-	4,827	-	-	112,785	15,285	-	-	-	15,285	128,070	238,084	366,154
Other	11,524	1,362	1,844	-	16,617	31,347	111,350	199	1,931	19,975	133,455	164,802	200,591	365,393
Meetings and conferences	49,232	-	71,202	-	25,486	145,920	2,010	595	-	124,528	127,133	273,053	-	273,053
Postage	12,958	79,679	2,878	-	13,240	108,755	27,843	30,668	-	-	58,511	167,266	-	167,266
Telephone	39,415	7,399	8,081	5,550	8,677	69,122	22,234	10,417	9,967	2,421	45,039	114,161	-	114,161
Insurance	-	3,576	-	-	-	3,576	91,960	-	-	-	91,960	95,536	8,233	103,769
Interest	-	-	-	-	-	-	70,699	-	-	-	70,699	70,699	-	70,699
Fees and honoraria	8,000	-	-	-	-	8,000	500	-	-	-	500	8,500	25,000	33,500
Total other	<u>1,352,868</u>	<u>319,837</u>	<u>169,260</u>	<u>100,077</u>	<u>406,479</u>	<u>2,348,521</u>	<u>1,666,422</u>	<u>184,029</u>	<u>487,676</u>	<u>324,362</u>	<u>2,662,489</u>	<u>5,011,010</u>	<u>471,908</u>	<u>5,482,918</u>
Total expenses before depreciation and amortization	4,005,616	888,731	694,144	503,965	1,045,096	7,137,552	3,751,278	1,249,791	677,769	642,002	6,320,840	13,458,392	1,880,114	15,338,506
Depreciation and Amortization	<u>422,717</u>	<u>70,453</u>	<u>88,066</u>	<u>52,840</u>	<u>96,874</u>	<u>730,950</u>	<u>211,361</u>	<u>88,060</u>	<u>35,227</u>	<u>8,807</u>	<u>343,455</u>	<u>1,074,405</u>	<u>-</u>	<u>1,074,405</u>
Total expenses	4,428,333	959,184	782,210	556,805	1,141,970	7,868,502	3,962,639	1,337,851	712,996	650,809	6,664,295	14,532,797	1,880,114	16,412,911
Less - Norton's Woods Event Expenses Included with Revenues on the Statement of Activities and Changes in Net Assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(650,809)</u>	<u>(650,809)</u>	<u>(650,809)</u>	<u>-</u>	<u>(650,809)</u>
Total expenses included in the statement of activities and changes in net assets	<u>\$ 4,428,333</u>	<u>\$ 959,184</u>	<u>\$ 782,210</u>	<u>\$ 556,805</u>	<u>\$ 1,141,970</u>	<u>\$ 7,868,502</u>	<u>\$ 3,962,639</u>	<u>\$ 1,337,851</u>	<u>\$ 712,996</u>	<u>\$ -</u>	<u>\$ 6,013,486</u>	<u>\$ 13,881,988</u>	<u>\$ 1,880,114</u>	<u>\$ 15,762,102</u>

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

1. OPERATIONS & NONPROFIT STATUS

American Academy of Arts and Sciences (the Academy) is a national honorary society, founded in 1780 by John Adams and other leaders of the Massachusetts Bay Colony. Today, its approximately 4,950 fellows and 600 Foreign Honorary Members include distinguished scholars, scientists, and public officials. The principal activity of the Academy is to sponsor interdisciplinary study projects on topics in the public interest. Reports of such projects appear in *Daedalus*, the journal of the Academy, and in other independent publications.

The Academy is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). The Academy is also exempt from state income taxes. Donors may deduct contributions made to the Academy within the IRC requirements.

The operations of the Academy include the following:

Projects and Studies

Consists primarily of studies and other academic endeavors. These projects include Science, Engineering and Technology; Global Security and International Affairs; Humanities, Arts and Culture; Education and the Development of Knowledge; and American Institutions, Society and the Public Good. These projects result in publications, conferences, meetings, outreach, and other related activities.

Publications

The Publications Office is responsible for all publications that are produced by the Academy: the quarterly journal *Daedalus*, the quarterly magazine, the *Bulletin*, major commission reports, project-related occasional papers, other project publications, white papers, special publications, and the monthly newsletter.

Events and Member Outreach

The Academy regularly holds meetings, lectures, panel discussions, and informal gatherings around the country. Topics are drawn from Academy projects, as well as the research and writings of Academy members. Each Fall, the Academy welcomes new members to the Academy at its annual Induction, which includes presentations by new members, briefings on current work, the induction ceremony, and a formal program presentation. Additionally, the Academy encourages its members to become involved in Academy activities by initiating a number of outreach programs across the country and the world.

Communications

The department coordinates the external communication of the Academy, including promoting the institutional and program activities, as well as monitoring the social media activity regarding the Academy.

Other Program Services

Other program services consist of Archives and Membership elections. The Academy Archives preserves, maintains and makes accessible the Academy's special collections of papers, books, artifacts, artwork, and audiovisual material, through onsite access to the physical materials and digitally through the Academy's website. Membership elections encompass the process of soliciting from the current members nominations of potential new members, organizing membership committees.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

1. OPERATIONS & NONPROFIT STATUS (Continued)

Facility and Conference Services

Directs the maintenance of the Academy's physical plant, including mechanical equipment, grounds and building at the House of the Academy in Cambridge, Massachusetts.

Norton's Woods, Inc.

The Academy formed a wholly-owned for-profit subsidiary for the purpose of segregating the financial activity related to the use of the Academy's facilities by outside parties. Norton's Woods, Inc. (Norton's Woods) is organized as a C-corporation for income tax purposes.

Summarized results of operations of Norton's Woods for the year ended June 30, 2022, are as follows:

Revenue	\$ 619,223
Expenses - direct	<u>(650,809)</u>
Norton's Woods events, net	(31,586)
Facility allocations	(603,889)
Overhead allocations	<u>(129,522)</u>
Net income	<u>\$ (764,997)</u>

Expenses of Norton's Woods include intercompany facility and overhead allocations from the Academy totaling \$733,411 for the year ended June 30, 2022. These amounts have been eliminated in the accompanying consolidating financial statements.

At June 30, 2022, Norton's Woods had Federal net operating loss carryforwards of approximately \$10,000,000 available to offset future taxable income. These unused net operating loss carryforwards give rise to certain deferred tax assets, the value of which has been fully reserved in the accompanying consolidating financial statements due to the uncertainty of their use to offset future taxable income.

Forum for the Future of Higher Education

Effective October 21, 2021, certain members of management and the board of the Academy replaced prior board members of the Forum for the Future of Higher Education (the Forum), a Massachusetts not-for-profit corporation. Management expects the Forum to continue to operate its existing programs with a longer-term vision of combining into the operations of the Academy. As a result, the Academy assumed assets totaling \$2,907,657 and no liabilities. The \$2,907,657 is included in contribution income - acquisition in the accompanying consolidating statement of activities and changes in net assets in accordance with Accounting Standards Codification (ASC) Topic, *Not-for-Profit entities: Mergers and Acquisitions*. The accompanying consolidating financial statements include the operating activities of the Forum from October 21, 2021 through June 30, 2022.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES

The Academy, Norton's Woods and the Forum (collectively, the Organization) prepare their consolidating financial statements in accordance with generally accepted accounting standards and principles (U.S. GAAP) established by the Financial Accounting Standards Board (FASB). References to U.S. GAAP in these notes are to the FASB ASC.

Principles of Consolidation

The consolidating financial statements include the accounts of the Academy, Norton's Woods and the Forum. All significant balances between classes of net assets and intercompany balances and transactions are eliminated in the accompanying consolidating financial statements.

Cash

For the purpose of the statement of cash flows, management considers all highly liquid investments with an initial maturity of three months or less to be cash except those funds that are included in the Academy's investments (see Note 4).

Accounts Receivable

Accounts receivable are recorded at the invoiced amounts and do not bear interest. Account balances are charged off against the allowance when it is probable the receivable will not be recovered. There was no allowance as of June 30, 2022.

Grants and Pledges Receivable and Allowance for Uncollectible Amounts

Grants and pledges receivable at June 30, 2022, consist of contributions committed to the Academy (see Note 3). Grants and pledges are recorded at their net present value when unconditionally committed. Allowance for doubtful pledges receivable is recorded based on management's analysis of specific accounts and their estimate of amounts that may become uncollectible. There was no allowance as of June 30, 2022.

Investments

Investments (see Note 4) consist of the Academy's holdings of marketable and alternative financial securities held for purposes of financial returns.

Fair Value Measurements

The Organization follows the accounting and disclosure standards pertaining to ASC Topic, *Fair Value Measurements*, for qualifying assets and liabilities. Fair value is defined as the price that the Organization would receive upon selling an asset or pay to settle a liability in an orderly transaction between market participants.

The Organization uses a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. This hierarchy is broken down into three levels based on inputs that market participants would use in valuing the financial instruments based on market data obtained from sources independent of the Organization. Inputs refer broadly to the assumptions that market participants would use in pricing the financial instrument, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the financial instrument developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements (Continued)

The three-tier hierarchy of inputs is summarized in the three broad levels as follows:

Level 1 - Inputs that reflect unadjusted quoted prices in active markets for identical assets at the measurement date.

Level 2 - Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 - Inputs that are unobservable and which require significant judgment or estimation.

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

Cash and Cash Equivalents

All cash equivalents are considered Level 1 in the fair value hierarchy.

Investments

Investments are recorded in the consolidating financial statements at fair value. If an investment is directly held by the Organization and an active market with quoted prices exists, the market price of an identical security is used to report fair value. Reported fair values of shares in mutual funds are based on share prices reported by the funds as of the last business day of the fiscal year. The Organization's interests in alternative investment funds, such as private equity and multi-strategy funds are generally reported at the net asset value (NAV) reported by fund managers, which is used as a practical expedient to estimate the fair value, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV. As of June 30, 2022, the Organization had no plans to sell investments at amounts different from NAV. A summary of inputs used in valuing the Organization's investments as of June 30, 2022, is included in Note 4.

Beneficial Interest in Perpetual Trust for Science

The Academy is the sole beneficiary in an outside perpetual trust (see Note 5). The principal, as well as annual gains or losses, are restricted in perpetuity. The investment income generated from the investments is distributed monthly by the trustee to the Academy and is reported by the Academy as donor restricted income distribution from the Perpetual Trust for Science in the accompanying consolidating statement of activities and changes in net assets. The Academy received \$144,828 of investment income for the year ended June 30, 2022.

In accordance with U.S. GAAP, the Academy has recorded in its consolidating financial statements the fair value of the trust's marketable securities as its beneficial interest in the trust as perpetually restricted net assets (see Note 5). Due to the fact that the trust is held in perpetuity, the Academy values its interest using Level 3 inputs. Gains and losses on investments are considered changes in the present value of expected cash flows and are recognized as changes in perpetually restricted net assets. The Academy's interest in this trust was \$2,684,411 after recording the change in value of its interest of \$(532,166) for the year ended June 30, 2022.

All Other Assets and Liabilities

The carrying value of all other qualifying assets and liabilities, including the note payable, does not differ materially from its estimated fair value and are considered Level 1 in the fair value hierarchy.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Prepaid Land Lease

The Academy prepaid its land lease associated with its main facility. Such amount is being amortized over the lease term on a straight-line basis (see Note 6).

Property and Equipment and Depreciation

Purchases of property and equipment are recorded at cost (see Note 6). Renewals and betterments are capitalized while repairs and maintenance are expensed as incurred. Construction in progress consists of renovations to the Academy's facility and will be placed into service upon completion. Depreciation is computed using on the straight-line basis over the following estimated useful lives:

Building	100 years
Building improvements	5 - 50 years
Furniture and equipment	3 - 25 years
Technology	3 - 5 years

Collections

The Organization does not capitalize collections that have been acquired through purchase or donation. Purchases of collection items are recorded as decreases in net assets without donor restrictions in the year in which the items are acquired.

Net Assets

Net Assets Without Donor Restrictions consist of those net resources that bear no external restrictions and are currently available for use by the Organization. The Organization has several classifications of without donor restricted net assets as follows:

- **Operating net assets** represent funds available for the operations of the Organization.
- **Board designated net assets** consists of funds set aside by the Board of Directors as funds functioning as endowment. This fund was set up with the intention to provide support for specific programs. These funds may only be used with the approval of the Board of Directors.
- **Property and equipment net assets** represent funds used in activities relating to the Organization's property and equipment, net of related debt, if any.

Net Assets With Donor Restrictions represent 1) funds contributed by donors that are restricted for specific purposes, capital projects or time periods, 2) amounts received from donors with the stipulation that the principal will be held in perpetuity and only the investment income can be spent (see Note 7), 3) accumulated appreciation and investment earnings on the endowment in accordance with Massachusetts state law and the Organization's spending policy (see investment spending policy within Note 2). Net assets with donor restrictions consist of the following at June 30, 2022:

Net assets held in perpetuity (see Note 7)	\$ 48,660,054
Purpose restricted	19,651,152
Appreciation on endowment (see Note 7)	6,841,000
Capital restricted	3,000,000
Beneficial interest in perpetual trust (see Note 5)	2,684,411
Building fund	<u>2,591,580</u>
	<u>\$ 83,428,197</u>

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets (Continued)

During fiscal year 2022, a donor clarified the intent on a specific grant as restricted. This amount is reflected as change in donor intent in the accompanying consolidating statement of activities and changes in net assets.

Revenue Recognition

Contribution Related Revenue

Gifts and grants, annual appeal, membership dues and university affiliates without donor restrictions are recorded as revenue when received or unconditionally committed. Gifts and grants with donor restrictions are recorded as net assets with donor restrictions when received or unconditionally committed. Transfers are made to net assets without donor restrictions as costs are incurred, program restrictions have been met, or time restrictions have lapsed.

In accordance with ASC Subtopic 958-605 (Topic 958), *Revenue Recognition*, the Organization must determine whether a contribution (or a promise) is conditional or unconditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include measurable performance-related barriers or other measurable barriers, a stipulation that limits discretion by the recipient on the conduct of an activity, and stipulations that are related to the purpose of the agreement. Topic 958 prescribes that the Organization should not consider probability of compliance with the barrier when determining if such awards are conditional. Assets received before the barrier is overcome are accounted for as refundable advances.

Norton's Woods Events

Norton's Woods generally measures revenue for qualifying exchange transactions based on the amount of consideration Norton's Woods expects to be entitled for the transfer of goods or services to a customer, then recognizes this revenue when or as Norton's Woods satisfies its performance obligations under a contract, except in transactions where U.S. GAAP provides other applicable guidance. Norton's Woods evaluates its revenue contracts with customers based on the five-step model under ASC Topic 606, *Revenue from Contracts with Customers*: (1) Identify the contract with the customer; (2) Identify the performance obligations in the contract; (3) Determine the transaction price; (4) Allocate the transaction price to separate performance obligations; and (5) Recognize revenue when (or as) each performance obligation is satisfied.

Event revenue is recognized as outside parties use the Academy's facility. Fees for these events are set by the Academy and are considered on performance obligation. Fees collected in advance of the event are initially recorded as deferred revenue and are recognized once the event has occurred. There is no deferred revenue as of June 30, 2022.

Investment Related Revenue and Other

Investment return includes interest, and dividends and mutual fund distributions which are recorded when earned or declared. Unrealized gains and losses are recorded based on market value changes during the period. Realized gains and losses on investment transactions are recorded based on the average cost method.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Investment Related Revenue and Other (Continued)

Investment returns are reported as revenue based on the fair value of such investments at year end. Such returns are allocated ratably based on the relative proportion of funds invested with donor restrictions and those without donor restrictions. Investment returns allocated to net assets with donor restrictions remain in such category until appropriated by the board under the board approved spending policy unless otherwise required by the terms of the gift that they be added to the principal of the endowment.

Distributions from beneficial interest in perpetual trust are reported as revenue when received to the extent deemed an ordinary distribution.

All other revenue is recognized as earned.

Donated Goods and Services

The Organization recognizes the fair value of contributed services received if such services a) create or enhance nonfinancial assets or b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not contributed. The Organization receives services from a large number of volunteers who give significant amounts of their time to the Organization's programs, but which do not meet the criteria for financial statement recognition.

Functional Allocation of Expenses

The costs of providing the various programs and activities and supporting services have been summarized on a functional basis in the accompanying consolidating statement of activities and changes in net assets. The consolidating statement of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include office expenses, occupancy printing and copying, postage and depreciation, which are allocated based on head count of facilities and other relevant factors.

Consolidating Statement of Activities and Changes in Net Assets

Transactions deemed by management to be ongoing, major or central to the provision of annual program services are reported as operating revenue and support and operating expenses in the accompanying consolidating statement of activities and changes in net assets. Other revenues (expenses) include endowment and investment activity, gifts for capital projects and changes in the value of the Perpetual Trust for Science.

Income Taxes

The Academy and the Forum account for uncertainty in income taxes in accordance with ASC Topic, *Income Taxes*. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the consolidating financial statements regarding a tax position taken or expected to be taken in a tax return. The Academy and the Forum have determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the consolidating financial statements at June 30, 2022. The Academy and the Forum's information returns are subject to examination by the Federal and state jurisdictions and generally remain open for the most recent three years.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes (Continued)

Norton's Woods is a for-profit corporation and accounts for uncertainty in income taxes in accordance with ASC Topic *Income Taxes*. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of an income tax position taken or expected to be taken in a tax return. Management of Norton's Woods has determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the consolidating financial statements at June 30, 2022. Norton's Woods income tax returns are subject to examination by the appropriate taxing jurisdictions. As of June 30, 2022, Norton's Woods Federal and state tax returns generally remain open for the most recent three years.

Estimates

The preparation of consolidating financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidating financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

Subsequent events have been evaluated through November 28, 2022, which is the date the consolidating financial statements were available to be issued. There were no events that met the criteria for recognition or disclosure in the consolidating financial statements.

3. GRANTS AND PLEDGES RECEIVABLE

Grants and pledges receivable consist of amounts committed to the Academy for both without donor restricted and restricted purposes. These amounts are due as follows as of June 30, 2022:

Due within one year	\$ 11,546,530
Due within one to five years	<u>8,444,638</u>
	19,991,168
Less - discount	(387,138)
Less - current portion	<u>(9,146,530)</u>
Long-term grants and pledges receivable, net	<u>\$ 10,457,500</u>

The pledges have been discounted using a 3% rate to state pledges at their estimated net realizable values for the year ended June 30, 2022.

As of June 30, 2022, two donors represented approximately 64% of grants and pledges receivable. Pledges for endowment or capital purposes are classified as long-term assets in the accompanying consolidating statement of financial position regardless of expected payment dates due to the long-term intent of the pledge.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

4. INVESTMENTS

The following table presents the fair value measurements of the Academy's investments by level within the valuation framework as of June 30, 2022:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>NAV*</u>	<u>Total</u>
Cash and equivalents	\$ 7,895,773	\$ -	\$ -	\$ -	\$ 7,895,773
Equities:					
Global emerging markets	82,992	-	-	3,156,645	3,239,637
Global markets	19,816,532	-	-	-	19,816,532
Domestic markets	500,360	-	-	13,130,311	13,630,671
Fixed income:					
Government mutual fund	2,487,341	-	-	-	2,487,341
Alternatives:					
Multi-strategy hedge fund	-	-	-	6,370,353	6,370,353
Hedge fund - domestic	-	-	-	13,861,915	13,861,915
Private equity fund	-	-	-	8,910,467	8,910,467
	<u>\$ 30,782,998</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 45,429,691</u>	<u>\$ 76,212,689</u>

* In accordance with Subtopic 820-10, certain investments that are measured at fair value using the NAV per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amounts in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying consolidating statement of financial position (see Note 2).

The Academy has made capital commitments to certain investments as of June 30, 2022. Unfunded commitments were \$6,004,192 as of June 30, 2022.

Investments are not insured and are subject to market fluctuations. The investments have been allocated across without donor restricted and donor restricted net asset classes in the accompanying consolidating financial statements according to the absence or presence of donor restrictions.

The following schedule summarizes the investment return and its classification in the consolidating statement of activities and changes in net assets:

Net realized gains	\$ 3,383,209
Investment income	641,724
Investment fees	(13,977)
Net unrealized losses	<u>(17,218,195)</u>
Total investment return	<u>\$ (13,207,239)</u>

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

5. BENEFICIAL INTEREST IN PERPETUAL TRUST FOR SCIENCE

Assets held within the beneficial interest in perpetual trust are comprised of investments within the following levels of inputs under the fair value hierarchy at June 30, 2022:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash and equivalents	\$ 82,936	\$ -	\$ -	\$ 82,936
Fixed income - U.S. mutual funds	990,463	-	-	990,463
Marketable equities:				
U.S. mutual funds	917,720	-	-	917,720
International mutual funds	388,616	-	-	388,616
Alternative strategies mutual fund	<u>304,676</u>	<u>-</u>	<u>-</u>	<u>304,676</u>
	<u>\$ 2,684,411</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,684,411</u>

6. PROPERTY AND EQUIPMENT AND PREPAID LAND LEASE

Property and equipment (see Note 2) consists of the following at June 30, 2022:

Building and improvements	\$ 15,792,687
Technology	3,181,920
Furniture and equipment	4,548,375
Construction in Progress	<u>1,824,142</u>
	25,347,124
Less - accumulated depreciation	<u>13,707,672</u>
	<u>\$ 11,639,452</u>

Depreciation expense for the year ended June 30, 2022, was \$1,066,324.

The Organization's main facility is located in Cambridge, Massachusetts on land leased from Harvard University. The lease was prepaid in full at inception in 1978. The balance of the prepayment is being amortized over the lease's ninety-nine-year term, which expires in the year 2077. Amortization expense was \$8,081 for the year ended June 30, 2022. The balance of the prepaid lease as of June 30, 2022, is as follows:

Prepayment	\$ 800,000
Amortized to date	<u>(353,536)</u>
Prepaid land lease, net	<u>\$ 446,464</u>

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

7. ENDOWMENT

Changes in endowment net assets by class are as follows for the year ended June 30, 2022:

	<u>Board Designated Endowments</u>	<u>Donor Restricted Endowments</u>	<u>Total Endowment</u>
Endowment net assets, June 30, 2021	\$ 18,669,216	\$ 62,808,011	\$ 81,477,227
Contributions	-	4,986,523	4,986,523
Change in donor intent	-	1,553,600	1,553,600
Other changes	(721,569)	-	(721,569)
Investment return designated for operations	(272,865)	(2,440,199)	(2,713,064)
Investment returns	<u>(3,169,321)</u>	<u>(8,815,301)</u>	<u>(11,984,622)</u>
Endowment net assets, June 30, 2022	<u>\$ 14,505,461</u>	<u>\$ 58,092,634</u>	<u>\$ 72,598,095</u>

The Academy's endowment consists of approximately fifty individual restricted endowment funds and board designated for a variety of purposes. The net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted in Massachusetts, requiring the tracking of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Academy tracks in perpetuity: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) any accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift and instrument at the time the accumulation is added to the fund, as applicable. Endowment funds and the related appreciation on such funds are subject to appropriation for expenditure by the Academy in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Academy considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment funds:

- 1) The duration and preservation of the fund;
- 2) The purposes of the Academy and the donor-restricted endowment fund;
- 3) General economic conditions;
- 4) The possible effect of inflation and deflation;
- 5) The expected total return from income and the appreciation of investments;
- 6) Other resources of the Academy; and
- 7) The investment policies of the Academy.

Return Objectives and Risk Parameters

The investment objective of the endowment funds, through the careful management of assets, is designed to preserve the funds' purchasing power and to ensure a total return (income plus capital appreciation) necessary to preserve and enhance (in real dollar terms) the principal of the funds, and at the same time provide a dependable source of income for current operations and programs. To accomplish this objective, the funds seek to generate a total return that will exceed not only its spending authority, but also the eroding effects of inflation and its operating expenses over the long term. To meet this long-term objective, all total return (interest income, dividends, realized gains and unrealized gains), above and beyond the amount approved for expenditures, will be reinvested in the funds.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

7. ENDOWMENT (Continued)

Strategies Employed for Achieving Investment Objectives

The funds have a long-term investment horizon with relatively low liquidity needs. For this reason, the funds can tolerate short- and intermediate-term volatility provided that long-term returns meet or exceed its investment objective. Consequently, the funds can take advantage of less liquid investments, such as private equity, hedge funds, and other partnership vehicles, which typically offer higher risk-adjusted return potential as compensation for forfeiture of liquidity.

Endowment Spending Allocation and Relationship of Spending Policy to Investment Objectives

The Academy's investment and spending policies for endowment assets are designed to provide a predictable source of revenue for operations and the programs to which certain funds are restricted. Endowment assets include net assets with donor restrictions, accumulated unspent gains on such that have not been spent, certain funds functioning as endowments and the effect of any depreciation of investment values below corpus over time. Under the board approved policy, the endowment assets are invested in a manner that is intended to produce long-term yields while assuming a moderate risk. The Academy maintains an asset allocation with an emphasis on equity-based investments and fixed-income securities. The Academy's investment committee reviews this policy periodically based on current market conditions.

The Academy approves a spending policy each year when it approves its budget. The Academy has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. Under the Academy's spending policy, five percent of a twelve-quarter trailing average of the fair value of endowment investments was appropriated to support operations totaling \$2,713,064 for the year ended June 30, 2022.

Endowment Funds with Deficits

From time-to-time, the reasonable value of assets associated with individual donor-restricted endowment funds intended for perpetual duration may fall below the original gift value. Deficiencies of this nature are comprised of the following as of June 30, 2022:

Original gift value	\$ 15,951,065
Current fair value	<u>15,071,473</u>
Deficiency	<u>\$ (879,592)</u>

8. NOTE PAYABLE

On July 6, 2021, the Academy refinanced its existing debt arrangements. Under the new agreement, the Academy will make fixed monthly payments of \$20,826 to a bank through 2031 with an interest rate of 2.85%. The balance as of June 30, 2022, was \$1,994,275. Principal payments on the note over the next five fiscal years are as follows:

2023	\$ 194,852
2024	\$ 200,424
2025	\$ 206,426
2026	\$ 212,470
2027	\$ 218,692

The note payable agreement requires the Organization to maintain certain financial ratios and covenants. The Organization was in compliance with all financial ratios and covenants at June 30, 2022.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

9. RETIREMENT PLANS

The Organization has a defined contribution plan (DC Plan) under IRC Section 403(b) covering all eligible employees. Employees are eligible to participate after reaching the age of twenty-one and completing one consecutive year of service with the Organization. The Organization contributes a discretionary amount equal to 10% of each eligible employee's compensation to the DC Plan. Contributions to the DC Plan fully vest after six years; forfeitures are used to off-set current employer contributions. The Organization's contributions to the DC Plan were approximately \$545,000 for the year ended June 30, 2022.

The Organization also has a tax deferral annuity plan (TDA Plan) under IRC Section 403(b) covering all eligible employees. Employees are immediately eligible to participate in the TDA Plan. Eligible employees are able to contribute a portion of their compensation as a pre-tax deferral subject to IRC limits. An eligible employee's deferrals, and related earnings, are immediately fully vested and cannot be forfeited. The Organization does not contribute to the TDA Plan.

10. CONCENTRATION OF CREDIT RISK

The Organization maintains its cash balances in a Massachusetts bank and is insured within the limits of the Federal Deposit Insurance Corporation (FDIC). At certain times during the year ended June 30, 2022, the cash balance exceeded the insured amount. The Organization has not experienced any losses in the account. The Organization's management believes the Organization is not exposed to any significant credit risk on cash.

11. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets available for general operating use, that is, without donor or other restrictions limiting their use (see Note 2), within one year of the statement of financial position date, comprise the following at June 30, 2022:

Cash	\$ 3,237,279
Accounts receivable	385,211
Current portion of pledges receivable	<u>9,146,530</u>
	12,769,020
Less - amounts with donor restrictions other than for operations	<u>(8,592,637)</u>
	<u>\$ 4,176,383</u>

The Organization's endowment funds consist of donor-restricted endowments of \$58,092,634 as of June 30, 2022, and without donor restricted, Board-designated funds functioning as endowment (quasi-endowment) of \$14,505,461. Income from donor-restricted endowments is restricted for specific purposes, and therefore, is not available for general expenditure. As described in Note 7, the quasi-endowment has a spending rate of 5%. As part of the Organization's liquidity management, the Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in investments. Although the Organization does not intend to spend from its board designated endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from the board designated endowment could be made available if necessary. However, both the board designated endowment and donor-restricted endowments contain investments with lock-up provisions that would reduce the total investments that could be made available.

AMERICAN ACADEMY OF ARTS AND SCIENCES AND AFFILIATES

Notes to Consolidating Financial Statements
June 30, 2022

11. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS (Continued)

The Organization regularly monitors liquidity to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization has various sources of liquidity at its disposal, including cash and marketable debt and equity securities. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities, as well as the conduct of services undertaken to support those activities to be general expenditures. In addition to the financial assets available to meet general expenditures over the next 12 months, the Organization seeks to operate with a relatively balanced budget and anticipates collecting revenue that approximates general expenditures.